



# VIAAN INDUSTRIES LTD

(Formerly known as Hindusthan Safety Glass Industries Ltd.)

Date: - 08/02/2017

To,  
BSE Limited  
The Corporate Relationship Department  
P.J. Towers, 1<sup>st</sup> Floor,  
Dalal Street,  
Mumbai – 400 001.

Sub: Media Release.

Ref:-Viaan Industries Limited (BSE Scrip Code:- 537524).

Dear Sir/Madam,

We hereby enclosed “Media release” for Growth in international operations and gaming business.

Kindly take a note of the same.

Thanking you,

For **Viaan Industries Limited**

**Mr. Darshit Shah**  
(CFO/ Executive Director)  
DIN No. 06614591





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## Media Release

**Revenues for the quarter at Rs 28.8 crores, YoY growth of 260%**

**EBIDTA at Rs 2.2 crores, YoY increase of over 220%**

**PAT at Rs 2.4 crores, YoY growth of 260%**

**Growth driven by increase in international operations and gaming business**

**Mumbai, February 08, 2017:** Viaan Industries Ltd. (BSE: 537524), a popular gaming company started by leading entrepreneur Raj Kundra and celebrity Shilpa Shetty Kundra has announced its consolidated unaudited results for the quarter and nine months ended 31<sup>st</sup> December 2016.

### **Key Consolidated Financials (Rs. In Crores) :**

Particulars	Q3FY17	Q3FY16	YoY	Q2FY17	QoQ	9M FY17	9M FY16*	YoY
Revenue from Operations	28.8	8.0	260%	27.8	3%	81.0	8.0	913%
EBIDTA	2.2	(1.7)	229%	1.8	22%	5.4	(1.7)	418%
PAT	2.4	(1.5)	260%	1.8	33%	5.5	(1.5)	467%

### **Consolidated Performance Highlights**

**For the quarter ended December 31<sup>st</sup>, 2016:**

- **Revenue from operations increased by 260% to Rs 28.8 crores** as against Rs. 8.0 crores in the previous corresponding period
- **EBITDA was at Rs 2.2 crores** in Q3FY17 as against a loss of Rs. 1.7 crores in the previous corresponding period, **increase of over 220 %**
- **Profit After Tax was at Rs. 2.4 crores** in Q3FY17 as against a loss of Rs. 1.5 crores in the previous corresponding period, **a growth of 260%**
- This growth has been on account of increase in the Company's international operations and the gaming business





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**For the nine months ended December 31<sup>st</sup>, 2016:**

- **Revenue from operations increased by over 900% to Rs 81 crores** as against Rs. 8 crores in the corresponding previous period
- **EBITDA was at Rs 5.4 crores** in 9MFY17 as against a loss of Rs. 1.7 crores in the corresponding previous period , **YoY increase of over 400%**
- **Profit After Tax was at Rs. 5.5 crores** in 9MFY17 as against a loss of Rs. 1.7 crores in the corresponding previous period, **YoY growth of over 460%**

**Management Comment:**

**Mr Raj Kundra, Chairman, Viaan Industries Ltd. said, "I am happy to share that the financial performance of our Company has been in line with our internal targets and expectations.**

*Our gaming business has been growing significantly this year. We have tied up with Eros International to develop an arcade game for Eros's Trinity Pictures first franchise – 'Sniff' directed by Amol Gupte.*

*Our international operations have also been growing and our focus is on both these segments, that will drive our future revenues and profits."*

**About Viaan Industries Ltd**

Independent AAA game developer Viaan Studios a division of Viaan Industries Ltd was founded in Mumbai, India by renowned entrepreneur Raj Kundra and top celebrity Shilpa Shetty Kundra. Inspired by Western games, Viaan has assembled a top-notch team devoted to creating console, PC and mobile titles that focus on epic storytelling and cutting-edge gameplay. For more information about Viaan Studios, please visit <http://www.viaanstudios.com>.

***For any queries please contact:***

**Mr. Darshit Shah**

C.F.O

Viaan Industries Ltd.

[darshit.shah@v-ind.com](mailto:darshit.shah@v-ind.com)





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**Note:** Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like regulatory changes, local political or economic developments, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward-looking statements. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other risk factors, viewers are cautioned not to place undue reliance on these forward looking statements. Viaan Industries Ltd. will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

